

B17-14, Music & Band Discounts				
Company	Discount	Freight Terms	Exclusions / Bid Notes	Awarded Contract
Piano Distributors	Unit pricing on select Yamaha pianos	Price includes delivery and tuning.		Yes
Taylor Music	0% - 50% Call For Educational Quote	Free over \$75.00	See discount sheet	Yes
Steinway Piano Galleries	20% off MSRP	Free delivery setup, & tuning	Additional piano services available	Yes
Ken Stanton	Discounts are available from the pricing listed on the website. Contact for a quote to receive best available educational pricing.	Free shipping on orders that are not special orders.		Yes
Music & Arts	Eductional Discounts Available	N/A		No
Wenger	7% plus best quantity discount.	Will be added		Yes
Washington Music Center	Email for educational quote 0-60% off catalog	Free Over \$75.00		Yes
Sweetwater	Email for educational quote	Will be added		Yes
Peripole	5%	Will be added	See Bid Notes	Yes
The Tuba Exchange	See Attahced Pricing	Will be added		No
B&H Photo	Nationa IPA Discounts			No
Universal Melody Services	Educational pricing	Free Shipping		Yes
Delgado Guitars	5-12%	Will be added		Yes
Shar Products	10%	Free Over \$50.00		Yes

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